

CRAIG M. CAPO

President



Craig is a 35 year Tampa real estate veteran, who sells and leases warehouses, distribution buildings, manufacturing plants, service centers and industrial land. Prior to starting Industrial Property Group in 2002, Craig was an officer with Cushman and Wakefield and a top producer at the Krauss Organization and Trafalgar Developers, a wholly owned subsidiary of General Electric.

The Tampa Bay Commercial Brokers Association named Craig Broker of the Year. He is also a past President of the Florida Gulfcoast Commercial Association of Realtors, which is the Commercial Board for the seven counties on the west coast of Florida.

Craig has successfully completed over 700 industrial real estate transactions totaling over 5 million square feet of industrial buildings, 170 acres of vacant industrial land and having a dollar volume of over 130 million dollars.

MAJOR PROJECTS COMPLETED

| SELLER/LANDLORD | BUYER/TENANT | TRANSACTION TYPE | SIZE/SQ. FT. |
|--------------------------------|----------------------------------|------------------|--------------|
| Circle K Corporation | American Bedding Industries | Sale | 268,000 |
| Connecticut General Life Ins. | Crocker Realty Trust | Sale | 237,949 |
| Citizens Fidelity Bank & Trust | Carpenter Contractors of America | Sale | 220,000 |
| DeRose Industries | JLA Investment Corp. | Sale | 125,000 |
| Kentucky Central Life Ins. | Kapok Pavilion | Sale | 87,000 |
| Harold L. Dietrichson Trust | Carroll Tire | Sale | 82,000 |
| Capital Realty Investors | American Tire | Lease | 69,647 |
| SunTrust Bank | Leslie V. Thompson Trust | Sale | 69,300 |
| Antinori Properties | Krispy Kreme Donuts | Sale | 63,000 |
| Sutton Distributing | Cody-Mathes Properties | Sale | 57,088 |
| Palomino Ventures | AMC Theaters | Sale | 45 Acres |
| Miller Enterprises | Sysco Food Services | Sale | 30 Acres |

PROFESSIONAL CREDENTIALS AND AFFILIATIONS

- University of South Florida – Bachelor of Arts Degree 1975
- Florida Real Estate Commission – Broker License 1977
- Tampa Bay Commercial Brokers Association – Board Member, Industrial Chairman
- Florida Gulfcoast Commercial Association of Realtors – Past President
- Florida Association of Realtors – Board Member, Commercial Council Member
- National Association of Realtors – Commercial Council Member